



Corporate profile

www.fyb.ro

Fit Your Business

Let's get into the GAME!

Let's think about your business as a ball, the internet gate as a golf hole. If your business is not a golf ball, then it would be hard for you to play.

What we'll do: we'll take your business from the huge market, that is the golf course, pick the right club and swing it smoothly through the small gateway.

How do you know we can: we have the flag there for years and we can clearly see the way out of the Green.



Clients / Business Market / Company / Internet

Client business

You should imagine our clients: they all have unique businesses. Even though there is nothing new in the world, each of them needs to be successful, thus they have particularities that make them successful. There are no two identical concepts, no two identical managers.

Business market

You could be our client. You would have already identified your business market, your niche in the market. You need to stay focused and be the best ! It's the only way to grow and expand your company. There is enough room for everybody, but only one can lead !

Our company

First thing we do is to understand how your business works. How you earn money and how success comes to you. This is very important to us because it is the only way we are able to develop your online appearance. We can create or enhance the quality of your identity so people will remember your company's image.

Internet gate

Everybody is aware of the internet dimension. But you cannot take advantage of the whole internet. It would be too much to ask. You should focus on the part that is relevant to your company: think of it as a golf hole. And then you will realize why you need the perfect golf club and the perfect swing. We can deliver it to you!

Who we are?

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We are the company behind 'Fit your Business'. We enhance businesses over the Internet.

Nomatter if you have a start-up, or you are an experienced entrepreneur, we will provide you with the tools you need and offer our expertise into eBusiness.

The company name is eSol ExpertIT, a dynamic IT Services Company established in 2003, headquartered in Bucharest, Romania. We have grown into a complete IT solutions provider, serving a multitude of clients from around the world, from small businesses to big corporations and entrepreneurial start-ups.

eSol ExpertIT's goal is to add value to our customers' businesses using quality and cost effective solutions and services. We understand their business needs and how technology can be used to rize profits.

Our team consists of highly-qualified, talented and innovative individuals with specific areas of expertise and experience. At eSol ExpertIT we value security, creativity and collaboration; all ideas are shared with the team and everybody contributes on an individual basis to the common goal. Through internal training programs our specialists are constantly staying up to date with new technologies ensuring that we are offering the best service to our clients.

The office has all the facilities needed to provide high quality software development services: a reliable and fast Internet connection (and back-up solution), telecom facilities, secured network and modern workstations. We focus equally on facilitating quick communication with our clients, ensuring the required support for our software development activities and keeping safe our customer's data. We believe frequent and constant communication and weekly project status updates and reports is the key to success for every project.

What we do

What we do

eSol ExpertIT offers a wide variety of IT services and provides full product rollout and business process outsourcing services. Our vast experience in working with many companies from different industries, together with our skills and capabilities help us understand customer requirements in developing top quality solutions that 'Fit Your Business'. We seek the fastest, most direct route to successful solutions based on business need.

Our development process allows the project team to deliver robust, cost effective and reliable solutions to our clients, by following the Project Development Process: Understanding, Architecture, Deployment and Delivery. More...

Our team has successfully created application for various business models, and our expertise helps us create customized solutions for various business needs, like

-> **eCommerce Solutions** enables the companies to conduct their business and transactions online. This provides the opportunity for the companies to make their products and services available to the global market and gives the customer the ability to shop and pay online anytime. We ensure the proper functionality, control and scalability in developing top quality solutions to keep visitors coming back for more.

-> **Social network applications**. Dating sites and online communities that bring people together are one of the most popular web domains nowadays. We have completed an important number of applications in this area and we can develop a successful solution with latest domain requests.

-> **Virtual Business cards** are used by companies to promote their services and products. General info about the company, the field they are in and the kind of services customers should expect are very common and necessary content of the site. We deliver to the client the best solution that will 'Fit Your Business'.

-> **ERP/CRM/SCM customizations/optimizations**. We create, customize and optimize enterprise solutions aiming to provide our customers useful tools for increasing the efficiency of their business and to add value to the company's information

-> **Technical support and maintenance**. We put value on building great long term relationships with our clients. We know that the quality and the availability of post acquisition technical support are important criteria in evaluating such a relationship.

Our portfolio

Our portfolio

We have provided top quality solutions for clients from all over the world: United States, Great Britain, Scotland, France, Germany, Belgium, Switzerland, The Netherlands, Norway, Spain, Australia, Japan that have understood the benefits of outsourcing to Romania.

Professional solutions together with the best customer support services are the key to the good collaborations we have developed with our clients over the time.

Our portfolio presents the most representative projects we have created.

-> eCommerce

<http://www.zexstar.com>

<http://www.123flori.ro>

<http://www.iluminat-special.ro>

<http://www.solarblvd.com>

<http://www.rixlabs.com>

-> Portals

<http://www.rondee.com>

<http://www.nod.ro>

<http://www.fulbright.ro>

<http://www.termopane.com>

<http://www.automobileinsurancereview.com>

<http://www.milester.com>

<http://www.e-accounting.ro>

<http://www.jobsintherapy.com>

-> Real Estate

<http://www.imobiliare-rezidentiale.ro>

<http://www.fixed-price-homes.co.uk>

-> Virtual Business Card

<http://www.techsupport.ro>

<http://www.karina-r.ro>

<http://www.dekofee.ro>

<http://www.mocheta.com>

<http://www.officeclean.ro>

-> Online Communities

<http://www.brantaruficollis.org>

<http://www.playdiplomacy.com>

Testimonials

From our clients

“I was responded to and dealt with in a very professional manner. As a result, our company is seriously considering eSol ExpertIT for a much larger long-term development and ongoing technical support project with them. Highly recommended.”

Edgar Veytia - CEO / RedVida

“eSol ExpertIT did a terrific job. They were always available for communication and made sure they did the job right according to how it was agreed. They are a very honorable group that did the project very efficiently, effectively and according to plan.”

Doug Sherets - Project Manager / XTQ Corp.

“Very professional, on time and budget. Compared to the first team which I was forced to change after more than one year of so called development, I had a very good experience with eSol ExpertIT. They proved to be very reliable and delivered as promised. “

Roger Block - Project Manager / TranslationGuru

“A Good Transaction - I have used this company for more than an year now and all that i can say is that i was very pleased with their service. We have worked together on various projects and all of them were completed with maximum satisfaction.”

Mark Weakley - Project Manager The Post House

“I am very pleased with the results of my project, and will certainly work again with eSol ExpertIT. The contract offered by the bidder was very fair and balanced”

Yishay Raz - Project Manager / Porlared S.L.

“eSol ExpertIT did exactly what they promised. They produced a quality, professional website for our organization and displayed great technical knowledge throughout.”

Jeff Roth - Project Manager / Jobs in Therapy

Development methodology

Development methodology

The Project Development Process is a workflow concept developed by eSol ExpertIT, dedicated to assuring maximum quality on project delivery and full transparency and clarity for our clients.

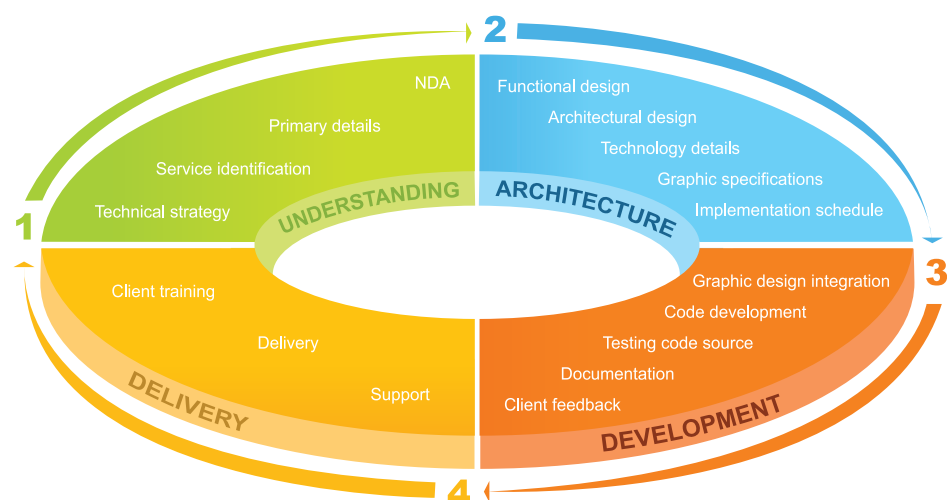
Understanding, Architecture, Development and Delivery are the four main phases of our development methodology, covering all the stages for a typical project and allowing the project team to deliver robust, cost effective and reliable solutions to our clients.

Understanding means getting to know each other. And since many times it involves revealing sensitive data, we will begin by signing a Non Disclosure Agreement. Analyzing the project initial details and suggesting solutions to cover all aspects, functional and technical completes the understanding phase

Architecture means designing and building the specifications of the applications, keeping the clients needs and requests in mind at all times. Creating the documentation backbone of the system is of the most importance, helping not only the initial development, but also subsequent developments and upgrades.

Development means modules coding, database integrations and interrogation creations. Using Object Orientated Programming and modular development, the source code of the project can be easily maintained and upgraded on new versions

Having the **Delivery** over means smooth transfer of all the modules, data and connections to a live location, ready for use, in order to provide the client a robust turn-key solution, bug-free and easy to use and also presenting the application to the client, offering live training sessions, and support to any issues that may come up, making sure the client has all the cards to transform his online business model into a success





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